

## New Team Members

We welcome two key resources to the Mumbai Angel management team. With their expertise they will grow and expand our Business Mission "To Invest In And Build Great Companies"

### Chandni Jafri, CEO - Mumbai Angels

Chandni Jafri is a Triple Bottomline Advocate, StartUp Evangelist, Advisor, Mentor, Business Head and theatre producer & actor. An MBA from NMIMS, Mumbai (1995-1997), the key mandate in her two decade professional experience has been to kick start projects/divisions/startup media enterprises. Her core skill areas are business strategy, sales, marketing, research & brand building. She has been part of the Founding team & Business Head of The VCCircle Network, VJive Networks, Gettyimages India, Web 18, CNBC-TV18 & Madison World. As a member of Indo-Canadian Business Chamber, her mandate is to focus on mutually beneficial trade, investment & alliance opportunities in the Indo-Canada corridor. She founded Sound & Light Social Ventures in 2013, which is a CSR Advisory, fundraising, Media & Ecommerce platform focussed on the Indian Social Sector.



### Sachin Karnik, President - Mumbai Angels

Sachin has over twenty years of experience in diverse domains ranging from Consumer Electronics, E-commerce, Retail and IT/ITES across companies like Onida, UTV Interactive and then Aditya Birla Minacs where he was V.P. Ops and then V.P. Strategy.

He is a Certified Private Equity Professional (CPEP) and a Certified Mentor for Start-ups as per the LSM methodology. Sachin has led E-commerce start-up teams' right from the dotcom days and has worked closely with start-ups in India as well as the US, where he leveraged his diverse functional experience across Vendor Development, Product Management, Business Development, Operations and Strategy.

Sachin is fond of Writing, Sushi and Karaoke though not necessarily in that order.

## Speakers' Gallery - Amy Wilkinson



The members from our Delhi Chapter and Mumbai Chapter had a surprise visitor this time. The visitor was none other than Amy Wilkinson.

Amy spoke about the Six Skills that she has mentioned in her book, The Creator's Code and provided examples and anecdotes from the interviews she had with successful entrepreneurs from companies such as SpaceX, Zipcar, Paypal, Uber, Chipotle etc.

Amy spoke about her impressions about the Paypal - eBay customer acquisition case study and about her interviews with Elon Musk and the fascinating cerebral impression that Elon creates during interactions.

The members, who attended, loved the interactivity since we did a regular Q&A session and a reverse Q&A as well, where Amy asked question to the members present about the investment scene in India and their preferences and inclinations.



Mumbai Angels has been invited to the WebSummit - "Surge" in Bengaluru.

India is, in the words of "The Next Web", most certainly "the fastest growing tech ecosystem in the world". There is just so much to discover and learn about this.

- Venue: Manpho Convention Center, Bengaluru, India
- Discount: Close to 50% on standard registration fee (Valid only till 14th Feb)
- More details of the event can be found at their [Website](#)

So hurry and avail of this opportunity... Register Now